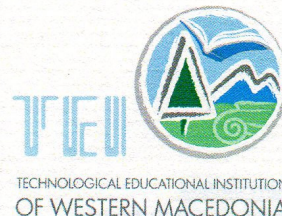




HELLENIC REPUBLIC



TECHNOLOGICAL EDUCATIONAL INSTITUTION
OF WESTERN MACEDONIA

DEPARTMENT of BUSSINES ADMINISTRATION

Diploma Supplement

This Diploma Supplement follows the model developed by the European Commission, Council of Europe and UNESCO/CEPES. The purpose of the supplement is to provide sufficient independent data to improve the international 'transparency' and fair academic and professional recognition of qualifications (diplomas, degrees, certificates etc.). It is designed to provide a description of the nature, level, context, content and status of the studies that were pursued and successfully completed by the individual named on the original qualification to which this supplement is appended. It should be free from any value-judgements, equivalence statements or suggestions about recognition. Information in all eight sections should be provided. Where information is not provided, an explanation should give the reason why.

Information about the identity of the degree holder

Family name: THEODORIDIS Place of Birth, Country: ATHINA, -
Given Name: ALEKSANDROS Date of Birth: 07/02/1982
Father's Name: STYLIANOS Student ID number: DN02787

Information about the degree

Name of qualification (in original language): Ptychio

Main field(s) of study for the qualification: BUSINESS ADMINISTRATION

Name and status of awarding institution (in original language):

TECHNOLOGIKO EKPEDEYTIKO IDRIMA (T.E.I.) DITIKIS MAKEDONIAS, PUBLIC INSTITUTION OF HIGHER EDUCATION

Name and status of institution administering studies (in original language):

TECHNOLOGIKO EKPEDEYTIKO IDRIMA (T.E.I.) DITIKIS MAKEDONIAS, PUBLIC INSTITUTION OF HIGHER EDUCATION.

Language(s) of instruction/examination: Greek

Information about the degree level

Level of qualification:

Undergraduate

Level 5A (classification on the ISCED / UNESCO system)

Official length of the program:

Duration in years : 4

Weeks per year: 38

ECTS units: 240

Total student's workload duty : 6.000 hours

Practical Placement: 6 months after the 7th semester of study

Access Requirements:

Baccalaureat – Panhellenic exams.

Information about the contents and results obtained

Mode of Study: Full-time attendance

Program requirements:

Students receive their degree when :

1. they have successfully completed their compulsory and mandatory elective classes, as well as any options, in compliance with the study and procedural regulations.
2. their graduation project has been approved
3. they have completed their practical placements



Program details:

A) Compulsory Subjects

Subject ID	SUBJECT TITLE		Subject Type	ECTS Units	Grade	Remarks
1st SEMESTER						
1	DN0110	Mathematics	GBC	5,0	5,0	
2	DN0120	Microeconomics	GBC	5,5	5,0	
3	DN0130	Introtuction to Computers	GBC	5,0	8,0	
4	DN0140	Introduction to Law	MELH	3,5	6,0	
5	DN0150	Mathematic for Finance	GBC	4,0	5,0	
6	DN0160	Financial Accounting I	GBC	7,0	6,0	
2nd SEMESTER						
7	DN0210	Business Statistics	GBC	6,0	6,0	
8	DN0220	Macroeconomics	GBC	5,5	7,0	
9	DN0230	Financial Accounting II	GBC	5,0	6,0	
10	DN0240	Digital Tools	GBC	6,5	8,9	
11	DN0250	Trade Law	GBC	3,5	7,0	
12	DN0260	Introduction to Sociology	MELH	3,5	9,3	
3rd SEMESTER						
13	DN0310	Business Administration	SC	7,0	7,0	
14	DN0320	European Union Funds	MELH	3,5	5,0	
15	DN0330	Marketing	SBC	7,0	5,0	
16	DN0340	Deondology	MELH	5,5	6,0	
17	DN0350	Internet	SBC	7,0	6,5	
4th SEMESTER						
18	DN0410	Public Relations	SBC	6,0	6,1	
19	DN0420	Financial Management and Politics	SC	3,5	5,0	
20	DN0430	Resourcing	SC	4,0	9,0	
21	DN0450	Cost Analysis	-xx-	5,5	5,5	
22	DN0480	Operational Systems	SBC	5,5	6,0	
23	DN0490	Operational Rechearch	SBC	5,5	5,0	
5th SEMESTER						
24	DN0510	Enterpreneurship - Establishment Methodology	SBC	4,0	5,0	
25	DN0520	Sales Management	SC	5,5	6,0	
26	DN0530	Systems Security	SC	4,0	6,0	
27	DN0560	International Economic Relations	SBC	5,5	5,0	
28	DN0570	Digital Management	-xx-	5,5	10,0	
29	DN0590	Application Programmes in Working Enviroment	SBC	5,5	8,0	
6th SEMESTER						
30	DN0610	Human Resource Managements	SC	6,0	5,2	
31	DN0620	Business Plans	SC	4,0	9,0	
32	DN0630	Granding - Advertising - Propaganda	SC	3,5	5,0	
33	DN0650	Economic Data Analysis and Processing	SBC	5,5	8,0	
34	DN0660	Logistics	SBC	5,5	7,5	
35	DN0680	Information Society - Teletex	-xx-	5,5	5,0	
7th SEMESTER						
36	DN0710	Seminar	SC	7,0	6,0	
37	DN0720	Total Quality Management	SC	6,5	7,0	
38	DN0750	Business English	MELH	5,5	8,0	
39	DN0770	Telecommunications - Networks	-xx-	5,5	7,2	
40	DN0790	EICL-ECDL-MOUSE	-xx-	5,5	8,0	
41	DNPT	Graduation Project (*)	SC	20,0	7,0	
42	-	Practical Placement (**)	SC	10,0		
TOTAL ECTS UNITS				240,0		

GBC: General Background Courses, SBC: Specific Background Courses, SC: Specialization Courses, MELH : Management, Economy, Legislation & Humanity Courses

B). Graduation Project Title:

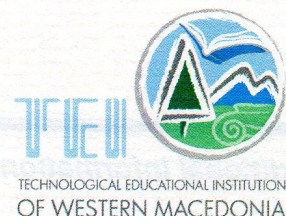
“ STRATEGIES ALLIANCES(INTERNATIONAL AND GREEK EXPERIENCES)”

C) Practical Placement (6 months) took place in :
TECHNICAL OFFICE(STILIANOY THEODORIDI)





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D) Elective Subjects (EC)

	Subject ID	SUBJECT TITLE	Grade	Remarks
1	DN1610	English I	10,0	
2	DN1620	English II	9,0	

Grading scheme and, if available, grade distribution guidance:

According to the Institute's Regulation of Studies, the grading scheme and grade distribution guidance is:

8,5 - 10 : "Excellent"

7,0 - 8,4 : "Very Good"

5,0 - 6,9 : "Sufficient"

4,0 - 4,9 : "Insufficient"

0,0 - 3,9 : "Poor"

For successful completion of a course the grade has to be greater or equal to 5,0.

More information: www.teikoz.gr

Overall classification of the qualification:

6,6 SUFFICIENT(KALOS)

Information about the function of the qualification

Access to further studies:

The graduates of the Department are eligible to attend postgraduate studies leading to MS and Doctoral Degrees.

Professional Status:

Specific framework of professional rights is not required for the graduates of the Business Administration Department.

The graduates, based on their scientific and technical knowledge, may pursue a career either as freelancers, individually or in co-operation with others, in all kinds of private businesses and activities, or as employees and executives in the public sector according to the P.D. 514/19-89 (G.I. 218/05-10-1989)

Supplement Certification

Date: 1 November 2004

Eleni Tsiokanou
Secretary of the Department

Georgia Haritoudi
Head of the Department

