

CERTIFICATE OF ONGOING EMPLOYMENT

I kindly confirm that **Taimo Paavola** (born 24.11.1992) is employed by Aalto University Executive Education Ltd (Company ID: 0590964-3, address: Runeberginkatu 14-16, 00100 Helsinki). He has been employed by the company since August 1, 2018, and his employment contract is valid on permanent basis. His job role as Senior Relationship Manager is full-time appointment with 37,5 weekly working hours.

Senior Relationship Manager tasks include:

- Selling the executive development program portfolios to the assigned potentials
- Supporting the internal sales processes and systems
- Using analytics in the analyses of sales campaigns
- Participation and contribution in sales meetings
- Recording all the above-mentioned activities in the CRM system
- Responsibility for own development according to mutually agreed plan

In Helsinki, April 16, 2024.

Sincerely,



Pasi-Pekka Rossi
Head of Strategic Resources