

DENIO AUGUSTO C. NEGRÃO



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OBJECTIVE

IT Manager • IT Infrastructure Manager • Cloud Engineer/Architect • AWS
Consultant • Pre & Pos Sales • Client Relationship

PROFILE

Professional with +20 years of experience in IT, being the last 10 years to act as manager / architect of solutions for the business (technology for business). Professional career composed of experiences such as Systems Analyst, Solution Architect, Datacenter Manager, IT Infrastructure Coordinator, IT Operational Director, Product Manager and Educational Solutions, and currently Cloud Architect.

Experience in implementation of high complexity projects for companies in the segments Educational (Faculty), Health (Network of Hospitals and Clinics), Government and Industry, with strong performance in the management of the relationship with technical managers and business managers.

Expertise in design, design, architecture definition and pricing of technological solutions, technical, administrative and financial management of IT projects, management of multidisciplinary teams, creation and structuring of strategic business continuity plan and management of mission critical systems.

ACADEMIC BACKGROUND (EDUCATION)

2010 - MBA in Information Systems Management - Getúlio Vargas Foundation (Brasília/Brazil)

1998 - Higher Graduation in Data Processing - Catholic University (Brasília/Brazil)

INTERNATIONAL CERTIFICATIONS

2021 - AWS Cloud Practitioner Certificate

2021 - Britix24 Partner

2021 - AWS Partner Accreditation Business

2021 - AWS Partner Accreditation Technical

2021 – AWS Partner Cloud Economics Accreditation

2019 – MTA Networking Fundamentals

MAIN TECHNICAL SKILLS

Junior - autonomous in projects of low complexity | Professional-capable of developer projects with high market standards

Senior - fully autonomous to develop complex projects | Specialist - specialized knowledge, managing projects and / or leading a team

01	AWS Cloud Services	Specialist	06	CRM Salesforce e Britix24	Senior
02	Cloud solution architecture		07	Azure and Office 365 deployment	Senior
03	IT systems and infrastructure management		08	Implementation of Service Desk with ITIL processes	Professional
04	Implementation of Data Center e infrastructure		09	PMBOK, BPM, Scrum e Kanban	Professional
05	Call Center Implementation/ VoIP Solutions	Specialist	10	ITSM e ISO 27000	Junior

LANGUAGES

	Reading	Writing	Understanding	Conversation
English	C2	C2	C1	C1
Portuguese	Native	Native	Native	Native

Reference: ECRF - Common European Framework of Reference for Languages

CAREER PATH (SUMMARY)

Capgemini - LISBON

Period:	06/2022 to up to Date
Position/function:	AWS Cloud Architect / Cloud Consulting

Description of the main activities carried out:	<ul style="list-style-type: none"> • Cloud Architect • IT Consultant • Integration On Premises & Cloud
Technologies:	AWS, Azure, Spark

DEVOTEAM - LISBON

Period:	02/2022 to 06/2022
Position/function:	Consulting / AWS Cloud Architect / Security Responsible
Description of the main activities carried out:	<ul style="list-style-type: none"> • Responsible for performing of vulnerability analysis of the client's environment • Responsible for assessing and adapting compliance according to best practices. • Responsible for proposing and creating a security layer as a service for customers, with continuous security monitoring – SIEM.
Technologies:	AWS, Scrum, Prowler, Wazuh

5ERA (5era.com) - São Paulo/Brazil

Period:	02/2021 to 02/2022
Position/function:	Consultor / AWS Cloud Architect

Description of the main activities carried out:	<ul style="list-style-type: none"> • Design of the project architecture for creation of Data Lake with AWS Cloud; • Proficiency (budget) of the entire project for the creation of the Data Lake;- Definition of the entire infrastructure of the project, to involve teams of Security, IT Infrastructure, Access Management, Data Administration; • Promote the integration of all teams, geographically distributed, mediate conflicts and facilitate
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5ERA (5era.com) - São Paulo/Brazil

	<p>communication between all stakeholders to ensure the advancement of project phases (Project Leader)</p> <ul style="list-style-type: none"> • Monitoring of all phases of the project, from the organization of raw data in the customer environment (On Premises) to the arrival and transformation of data in AWS environment; • Deployment and configuration of the monitoring center, to keep all infrastructure assets involved in the project, with alert threshold 24x7.
Technologies:	AWS (Glue, Athena, S3, Cloud Watch, Security Hub, SNS - Simple Notification Service), Power BI (dashboards), VPN, VPC, SSO, IAM, NACL e Kanban.

SENAC Distrito Federal (df.senac.br) - Brasília/Brazil

Period:	02/2017 to 09/2021 (4 years and 8 months)
Position/function:	IT Educational Products Coordinator

Description of the main activities carried out:	<ul style="list-style-type: none"> • Management of the certifying unit of technology courses; • Coordinator of partnerships (Huawei, IBM, Microsoft, Oracle, Amazon and Cisco). • Implementation and technical training in the corporate collaborative environment of Senac DF and Faculdades Senac DF, using MS Office 365, MS Teams and MS Bookings; • Survey of training needs with partner companies; • Active participation in studies and implementation of the Geral Data Protection Law • Responsible for the processes of recognition, validation and certification of Microsoft career competencies • Responsible for the processes of training and referral for Amazon AWS certification • Management of instructors / trainers of technology courses;- Trainer and certify authorized at Senac DF in MTA, MCE and MOS courses.
SENAC Distrito Federal (df.senac.br) - Brasília/Brazil	
Technologies:	Moodle, Office 365, MS Teams, Cloud AWS, LGPD - Data Protection Law Geral.
DataBase Brasil - Brasília/Brazil	
Period:	10/2015 to 07/2019 (3 years and 10 months)
Position/function:	Business Manager and Strategic Partnerships

Description of the main activities carried out:	<ul style="list-style-type: none"> • Development of the company's business model - Business Intelligence (Power BI) solutions, database support and Microsoft licensing; • Customer service of Health, Oil & Gas, Third Sector and Agribusiness; • Management of partnerships with Microsoft and with SAP subsidiary; • Customer relationship management. • Responsible for the Pre Sales • Responsible for the Pos Sales
Technologies:	Power BI, MS Windows, SAP, I.A
Vertical Technology - Brasilia/Brazil	
Period:	05/2014 to 02/2017 (2 years and 10 months)
Position/function:	IT Chief Operating Officer - COO
Description of the main activities carried out:	<ul style="list-style-type: none"> • Creation and implementation of corporate information Security regulations; • Definition and implementation of corporate processes (BPM); • Implementation of E.R.P; • Implementation the Sales Force CRM • IT infrastructure management and service delivery (NOC and Service Desk);- Creation and management of cloud environment - Azure and "On Premise". • Responsible for the Pre Sales • Responsible for the Pos Sales
Technologies:	ERP, ITIL, Sysaid ITSM, Cloud Azure, Office.

Rede D'or de Hospitais (rededorsaoluiz.com.br)- Brasília/Brazil

Period:	07/2013 to 04/2014 (10 months)
Position/function:	IT Infrastructure Coordinator
Description of the main activities carried out:	<ul style="list-style-type: none">• Implementation of Philips ERP• Team Management• Coordination of the IT infrastructure team - Planning and implementation of Service Desk and NOC• Manager 20.000 Computers on Brazil• Design and implementation of the Call Center;• Management of the project of implementation of Datacenter - Project management and implementers of the LAN Network and MPLS- Management of the implementers of the VoIP telephony solution.• Design and implantation of Security Policies and On Premises Firewall's, Switch's, Routers, and ACL's.
Technologies:	ERP Philips, ITIL, Sysaid ITSM, MPLS, IP Avaya, Cisco, Dell

Acreditar Oncology Group (rededorsaoluiz.com.br/hospital/acreditar) -

Period:	02/2011 to 07/2013 (2 years and 6 months)
Position/function:	Technology Manager - CIO

Description of the main activities carried out:	<ul style="list-style-type: none"> • Implementation of Philips ERP - 6Units Project management and datacenter implementation • Planning and implementação of Service Desk and NOC • Definition of corporate IT security policy • Definition and purchase of assets (Firewall, Switch, Router and Storage) Planning and implementação of LAN and MPLS - 6 units • Management of the quality certification project "ONA"- • Planning and implementation biometrics access - 6 units • Planning and implemenation of VoIP telephony solution. – 6 units • Design and implementation of the Call Center; • Team Management.
Acreditar Oncology Group (rededorsaoluiz.com.br/hospital/acreditar) -	
	<ul style="list-style-type: none"> • Member of the team responsible for the assembly of the drug handling pharmacy – Chiller, UTA
Technologies:	ERP Tasy, ITIL, Sysaid ITSM, MPLS, IP Avaya, ISO 27000.

ADDITIONAL INFORMATION

- Married, 2 daughters;
- Regular situation with authorization of residence (husband of EU citizen);
- I have availability to make business trips when necessary.