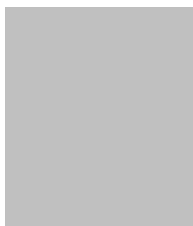


PERSONAL INFORMATION



Asta Petrosiute

 Eindhoven, The Netherlands

  0632229395

 Astapetr_astapet@yahoo.co.uk

Sex Female | Date of birth 02/04/1986 | Nationality Lithuanian

STUDIES APPLIED FOR

The Master's Degree Managing Digital Transformation in the Health Sector (ManagiDiTH)

WORK EXPERIENCE

Replace with dates (from 2016 - to)

Parts(medical) and Order Manager for Direct Export Operations at Philips Medical in Eindhoven

Manage processes for medical spare parts, manage order fulfillment, backorders and escalations for business customers (mostly indirect channels) worldwide, work in a complex and fast changing environment;
Ship orders based on medical device regulations, trade compliance and other requirements
Maintain excellent communication with customers, 3PL, export control, trade compliance, suppliers, regional managers, banks, carriers, pricing, finance, and other stakeholders. Ensure excellent all level stakeholder management
Manage spare parts returns dept. and perform knowledge transfer to colleagues
Train and coach colleagues, train customers, lead new colleagues by example and through a positive feedback
Check and assign training to engineers
Continuously implement process improvements through Kaizen improvement projects, other projects, standardize processes and procedures by documenting and simplifying the way of working
Apply Lean thinking and techniques (daily management, problem-solving, standard work, etc.)
Contribute and collaborate to implement organizational changes
Contribute and collaborate to implement digital transformation programmes (implementation of Hybris e-commerce, switching to ServiceMax, etc.)
Contribute to maintaining of KPI's and prepare reports when required, meet customer SLA's

Business or sector Medical/healthcare technology

EDUCATION AND TRAINING

Replace with dates (from 2022 – to 2023)

MBA

Replace with EQF (or other) level if relevant

BEBS and UCAM

PERSONAL SKILLS

Mother tongue(s)

Lithuanian

Other language(s)

English

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
C2	C2	C2	C1	C1

Italian

Replace with name of language certificate. Enter level if known.				
B2	B2	B2	B2	B1
Replace with name of language certificate. Enter level if known.				

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
[Common European Framework of Reference for Languages](#)

Communication skills

- good communication skills gained through my experience

Organisational / managerial skills

- leadership

Job-related skills

- good customer service, continuous improvement, digital, and project management skills

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient	Proficient level	Proficient level	Proficient level	Proficient level

Levels: Basic user - Independent user - Proficient user
[Digital competences - Self-assessment grid](#)

ADDITIONAL INFORMATION

Publications
Presentations
Projects
Conferences
Seminars
Honours and awards
Memberships
References
Citations
Courses
Certifications

ANNEXES

