



Leonor Silva Santana

Nationality: Portuguese **Date of birth:** 19/02/2004

Phone number: (+351) 966477304 **Email address:** lssaa3@iscte-iul.pt

Home: Rua C. M. R. Francisco Lote 1 2ºdto, 2890-042 Alcochete (Portugal)

WORK EXPERIENCE

Market research analyst

IQVIA [08/08/2024 – 12/09/2024]

City: Lisbon | **Country:** Portugal

- Development of certain initiatives by the company.
- Analysis of the ULSs in Portugal and a demographic study of the patients, using databases owned by and in partnership with IQVIA

Futsal Coach

GDAT Barroca D'Alva [2022 – 2024]

City: Lisbon | **Country:** Portugal

- reparation and organization of training sessions
- Preparation for competitive games
- Assisting the head coach

Institutional Collaborator

ISCTE - Sintra [01/11/2024 – Current]

City: Lisboa | **Country:** Portugal

- Collaboration in administrative work
- Customer service

EDUCATION AND TRAINING

Bachelor

ISCTE - Sintra [01/09/2022 – Current]

City: Lisbon | **Country:** Portugal | **Website:** <https://www.iscte-iul.pt/school/17/escola-de-tecnologias-digitais-aplicadas-isctesintra> | **Level in EQF:** EQF level 6

LANGUAGE SKILLS

Mother tongue(s): Portuguese

Other language(s):

English

LISTENING C1 **READING** B2 **WRITING** B2

SPOKEN PRODUCTION B2 **SPOKEN INTERACTION** B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Teamwork

Demonstrated leadership skills and a team player. / Ability to work as a team and autonomously

Hard Skills

foundational knowledge of Machine Learning and Artificial Intelligence / programming: Python, MATLAB and SQL

Soft Skills

Good communication skills / Organizational and planning skills / Good listener and communicator

PROJECTS

[2018 – 2019]

YouthLab4Inclusion

Representative of the Agrupamento de Escolas de Alcochete at YouthLab4Inclusion, organized by APCA.