

11.05.2018

Student **1201765 Heather Abrafi Agyapong**

220288-310H

Degree Programme **International Business**

Completed **210,00 cr**
211,00 cr

Completed studies

cu

Grades

BASIC AND PROFESSIONAL STUDIES

112,00 cr

Society and Entrepreneurship

22,00 cr

Public Economics

3,00 cr

k1) M

Credit Transfer

International Economics

2,00 cr

k1) M

Credit Transfer

Entrepreneurship and Company
Establishment

5,00 cr

Entrepreneurship

3,00 cr

k1) M

Credit Transfer

Company Establishment

2,00 cr

k1) M

Credit Transfer

Corporate Social Responsibility

6,00 cr

k1) M

Credit Transfer

Organisational Behavior

3,00 cr

k1) M

Credit Transfer

Management and Leadership

3,00 cr

3

Good

Languages and Communication

14,00 cr

Finnish for Foreigners (Others)

5,00 cr

k1) M

Credit Transfer

Communication in Business Life

5,00 cr

k1) M

Credit Transfer

Finnish for Foreigners 2

4,00 cr

k1) M

Credit Transfer

Data Processing

8,00 cr

Computer Networks and the Internet

3,00 cr

4

Very good

Office Tool Programs

5,00 cr

k1) M

Credit Transfer

Mathematics and Natural Sciences

6,00 cr

Mathematics and Business

3,00 cr

k1) M

Credit Transfer

Financial Mathematics

3,00 cr

2

Satisfactory

Business Economics and Legal Norms

20,00 cr

Logistics

3,00 cr

4

Very good

Financing and Risk Management

3,00 cr

3

Good

Introduction to Contract Law and Obligations

3,00 cr

k1) M

Credit Transfer

Basics of Labour Law and Payroll

3,00 cr

4

Very good

Administration

Project Management

5,00 cr

4

Very good

Introduction to ERP Systems

3,00 cr

5

Excellent

Marketing

14,00 cr

Marketing-Mix Elements

3,00 cr

k1) M

Credit Transfer

Customer Relationship Marketing

3,00 cr

4

Very good

Basics of Marketing Laws

3,00 cr

4

Very good

Industrial Sales Management

5,00 cr

k2) 4

Very good

Company Economics

11,00 cr

Introduction to Financial Accounting

5,00 cr

k3) M

Credit Transfer

Introduction to Management Accounting

3,00 cr

k1) M

Credit Transfer

Special Aspects of Financial Accounting

3,00 cr

4

Very good

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Student **1201765 Heather Abrafi Agyapong**

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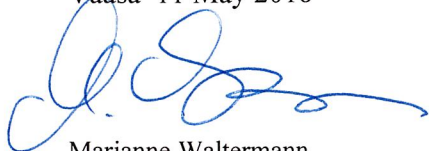
Other Credits

Seinäjäki University of Applied Sciences

m1) 3,00 cr 13.08.2014

The unit for measuring the scope of studies is the ECTS credit (cr).
A student's annual workload of 1600 hours is equal to 60 ECTS credits.

Vaasa 11 May 2018



Marianne Waltermann
Head of Degree Programme



11.05.2018

Student **Heather Abrafi Agyapong**
1201765

T-IB-12 27.08.2012 - 11.05.2018
Graduated

Degree Programme **International Business**

Completed **210,00 cr**
211,00 cr

<u>Subjects and Study units</u>	<u>Credits</u>	<u>Grade</u>	<u>Date</u>
BASIC AND PROFESSIONAL STUDIES	112,00 cr		
Society and Entrepreneurship	22,00 cr		
Public Economics	3,00 cr	k1) M	Credit Transfer 09.09.2014
International Economics	2,00 cr	k1) M	Credit Transfer 09.09.2014
Entrepreneurship and Company Establishment	5,00 cr		
Entrepreneurship	3,00 cr	k1) M	Credit Transfer 10.09.2014
Company Establishment	2,00 cr	k1) M	Credit Transfer 09.09.2014
Corporate Social Responsibility	6,00 cr	k1) M	Credit Transfer 09.09.2014
Organisational Behavior	3,00 cr	k1) M	Credit Transfer 09.09.2014
Management and Leadership	3,00 cr	3	Good 23.05.2016
Languages and Communication	14,00 cr		
Finnish for Foreigners (Others)	5,00 cr	k1) M	Credit Transfer 09.09.2014
Communication in Business Life	5,00 cr	k1) M	Credit Transfer 09.09.2014
Finnish for Foreigners 2	4,00 cr	k1) M	Credit Transfer 09.09.2014
Data Processing	8,00 cr		
Computer Networks and the Internet	3,00 cr	4	Very good 02.05.2018
Office Tool Programs	5,00 cr	k1) M	Credit Transfer 09.09.2014
Mathematics and Natural Sciences	6,00 cr		
Mathematics and Business	3,00 cr	k1) M	Credit Transfer 09.09.2014
Financial Mathematics	3,00 cr	2	Satisfactory 08.12.2016
Business Economics and Legal Norms	20,00 cr		
Logistics	3,00 cr	4	Very good 21.05.2015
Financing and Risk Management	3,00 cr	3	Good 18.05.2016
Introduction to Contract Law and Obligations	3,00 cr	k1) M	Credit Transfer 09.09.2014
Basics of Labour Law and Payroll Administration	3,00 cr	4	Very good 17.05.2016
Project Management	5,00 cr	4	Very good 24.03.2016
Introduction to ERP Systems	3,00 cr	5	Excellent 25.11.2015
Marketing	14,00 cr		
Marketing-Mix Elements	3,00 cr	k1) M	Credit Transfer 09.09.2014
Customer Relationship Marketing	3,00 cr	4	Very good 16.05.2016
Basics of Marketing Laws	3,00 cr	4	Very good 01.06.2016
Industrial Sales Management	5,00 cr	k2) 4	Very good 09.01.2017
Company Economics	11,00 cr		
Introduction to Financial Accounting	5,00 cr	k3) M	Credit Transfer 20.01.2017
Introduction to Management Accounting	3,00 cr	k1) M	Credit Transfer 09.09.2014
Special Aspects of Financial Accounting	3,00 cr	4	Very good 21.04.2016
Research Process	17,00 cr		
Studies and Information Acquisition	3,00 cr	k1) M	Credit Transfer 09.09.2014
Statistics	3,00 cr	k1) M	Credit Transfer 09.09.2014
Academic Reading and Writing	3,00 cr	S	Pass 25.01.2017
Methodology for Studies and Research	3,00 cr	3	Good 09.06.2016
Training Project	5,00 cr	3	Good 10.05.2016
ADVANCED PROFESSIONAL STUDIES	45,00 cr		
International Marketing	15,00 cr		
International Market Research	5,00 cr	2	Satisfactory 08.01.2016
Business-to-Business Marketing	5,00 cr	4	Very good 16.04.2015

5 = Excellent
1 = Passable

4 = Very good
S = Pass

3 = Good
M = Credit Transfer



11.05.2018

Student **Heather Abrafi Agyapong**
1201765

T-IB-12 27.08.2012 - 11.05.2018
Graduated

<u>Subjects and Study units</u>	<u>Credits</u>	<u>Grade</u>	<u>Date</u>
International Marketing Management	5,00 cr	3 Good	16.12.2014
Foreign Trade	15,00 cr		
Foreign Trade in Practice	7,00 cr	2 Satisfactory	29.05.2017
Special Aspects of Trade and Finance	5,00 cr	4 Very good	13.05.2016
Financing and International Settlements	3,00 cr	2 Satisfactory	19.04.2016
International Management	15,00 cr		
International Supply Chain Management	3,00 cr	3 Good	08.01.2016
Special Aspects of Management Accounting	4,00 cr	5 Excellent	28.04.2016
International Human Resource Management	3,00 cr	5 Excellent	02.05.2016
Legal Norms in International Context	5,00 cr	4 Very good	16.03.2016
OPTIONAL STUDIES	9,00 cr		
French	3,00 cr	m1) M Credit Transfer	03.09.2014
Wind Energy Business	3,00 cr	3 Good	07.11.2016
Operation Management	3,00 cr	3 Good	18.04.2017
THESIS			
Exploring the Influential Factors of Online Purchase Intention in Finland	15,00 cr	3 Good	04.05.2018
PRACTICAL TRAINING ABROAD			
Professional Practical Training	30,00 cr		
Northern Light Collision, United States	30,00 cr		12.09.2017

Transferred credits

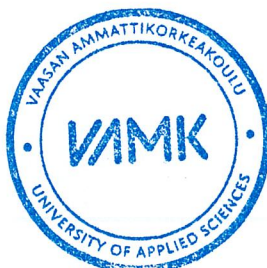
- k1) Earlier Studies at Seinäjoki University of Applied Sciences (56,00 cr) 13.08.2014
Seinäjoki University of Applied Sciences
- k2) Studies at Novia University of Applied Sciences (5,00 cr) 31.12.2016
Novia University of Applied Sciences
- k3) Studies at Ghana (5,00 cr) 30.10.2013
Kumasi Polytechnic

Other completed study units

Seinäjoki University of Applied Sciences
m1) 3,00 cr 13.08.2014

Vaasa 11 May 2018

Sirja Suominen
Study Secretary



14.05.2014

Opiskelija **Heather Abrafi Agyapong**
1200650

KD131B 04.09.2012 - 31.12.2016
Opinnot jatkuvat

Ohjelma **Degree Programme in International Business**

Suoritettu **210,00 op**
44,00 op

Opinnot

Laajuus

Arv

BASICS OF BUSINESS STUDIES

44,00 op

Basics of Business Operations

32,00 op

VE/Planning an Enterprise

9,00 op

4

Group Performance: Business Plan

4,00 op

4

Exam on Introduction to Business Operations

4,00 op

4

Essay

1,00 op

5

VE/Setting up an Enterprise

9,00 op

3

Group Work: Company Presentation

1,00 op

4

Exam on Business Communication

3,00 op

3

Marketing

3,00 op

3

Information seeking

1,00 op

4

Peer Evaluation

1,00 op

3

VE/Running an Enterprise

9,00 op

3

Group Work

2,00 op

3

Exam on Law

3,00 op

3

Exam on Accounting

3,00 op

3

Learning Diary

1,00 op

4

Business Mathematics

5,00 op

5

Language Studies

12,00 op

For all students

3,00 op

Vaihtoehtoiset kieliopinnot

3,00 op

RANSKA

Ranska 1 (French 1)

3,00 op

3

For non Finnish students

9,00 op

Finnish 1

3,00 op

3

Finnish 2

3,00 op

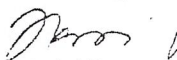
2

Finnish 3

3,00 op

3

Seinäjoki 14. toukokuuta 2014


Heini Poranen
opintosihtööri



13.08.2014

Name of student **Heather Abrafi Agyapong**
1200650

IB13 04.09.2012 - 13.08.2014
Dropped out
13.08.2014

Degree programme **Degree Programme in International Business**

Completed **210,00 cr**
61,00 cr

Study modules and study units Credit units Grade

BASICS OF BUSINESS STUDIES

58,00 cr

Basics of Business Operations

45,00 cr

✓ Planning an Enterprise	9,00 cr	4
✓ Group Performance: Business Plan	4,00 cr	4
✓ Exam on Introduction to Business Operations	4,00 cr	4
✓ Essay	1,00 cr	5
Assessing and Developing an Enterprise	9,00 cr	4
✓ Group work: Development Plan and Presentation	2,00 cr	4
✓ Group work: Group Learning Diary	1,00 cr	4
✓ Group work: Portfolio	1,00 cr	5
✓ Exam on IT	5,00 cr	3
Setting up an Enterprise	9,00 cr	3
✓ Group Work: Company Presentation	1,00 cr	4
• Exam on Business Communication	3,00 cr	3
✓ Marketing	3,00 cr	3
✓ Information seeking	1,00 cr	4
✓ Peer Evaluation	1,00 cr	3
Running an Enterprise	9,00 cr	3
✓ Group Work	2,00 cr	3
✓ Exam on Law	3,00 cr	3
✓ Exam on Accounting	3,00 cr	3
✓ Learning Diary	1,00 cr	4
✓ Introduction to Economics	4,00 cr	4
✗ Business Mathematics	5,00 cr	5
Study Skills and Professional Development	1,00 cr	
✓ Study Skills and Professional Development 1	1,00 cr	H
Language Studies	12,00 cr	
For all students	3,00 cr	
Alternative language studies	3,00 cr	
✓ FRENCH		
French 1	3,00 cr	3
• For non Finnish students	9,00 cr	
Finnish 1	3,00 cr	3
Finnish 2	3,00 cr	2
Finnish 3	3,00 cr	3

PROFESSIONAL STUDIES

3,00 cr

Research Work

3,00 cr

✓ Basics of Statistics

3,00 cr

4

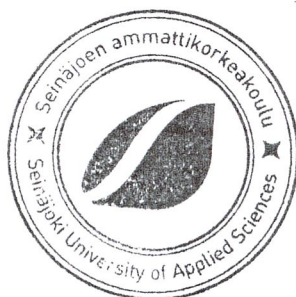


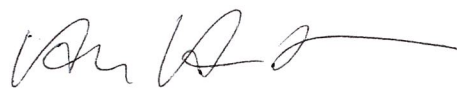
13.08.2014

Name of student **Heather Abrafi Agyapong**
1200650

IB13 04.09.2012 - 13.08.2014
Dropped out

Seinäjoki 13 August 2014




Anne Ahokas-Sironen
Coordinator

APPLICATION FOR CREDIT TRANSFER
CREDITS FROM CORRESPONDING STUDIES

04.09.2014

Credit from corresponding studies is applicable when the student wants to substitute a study unit belonging to curriculum with a study unit completed earlier at a university of applied sciences. If the student has received financial aid for earlier studies, the credits received from the do not entitle to financial aid. The credit transfer is entered into study register with code M = complete d elsewhere. The student receives information of a positive decision through WinhaWille. The student office sends a negative decision to the student by mail.

STUDENT FILLS IN

Name <i>Heather Abrafi Aguypong</i>	Student number <i>1201765</i> <i>not over</i>
Street address <i>Ahventie 29-31 C 3713</i>	Postcode and city <i>65200, Vaasa</i>
Email <i>heatherabrafi@yahoo.com</i>	Telephone number <i>0466318682</i>
Degree programme and group <i>International Business. KD131B</i>	

STUDENT FILL IN INFORMATION OF STUDY UNIT APPLIED

HEAD OF DEPARTMENT FILLS IN

Code of study unit	Name of study unit in VAMK's study guide	Scope	Head of Dept's recommendation *	P = recommended E = not recommended
<i>TIPO313</i>	<i>1. Finnish for Foreigners I + II</i>	<i>9cr</i>		<i>P</i>
<i>TIPO316</i>	<i>2. Communication in Business Life</i>	<i>5</i>		<i>P</i>
<i>TIPO403</i>	<i>3. Office Tools</i>	<i>2-35cr</i>		<i>P</i>
<i>TIPO501</i>	<i>4. Mathematics and Business</i>	<i>3</i>		<i>P</i>
	<i>5. Introduction to Contract Law and Obligation</i>	<i>3</i>		<i>P</i>
	<i>6. Introduction to Management Accounting</i>	<i>3</i>		<i>P</i>

STUDENT FILLS IN INFORMATION OF STUDY UNIT COMPLETED EARLIER

Code of study unit	Name of study unit	Scope	Educational institute
	<i>1. Finnish for Non-finnish students (1,2,3)</i>	<i>9</i>	
	<i>2. Business Communication</i>	<i>3</i>	
	<i>3. IT</i>	<i>5</i>	
	<i>4. Business Mathematics</i>	<i>3</i>	
	<i>5. Law</i>	<i>3</i>	
	<i>6. Accounting</i>	<i>3</i>	

ENCLOSE A COPY OF THE EARLIER STUDY UNIT AND CREDIT WITH STUDY UNIT DESCRIPTION AND TRANSCRIPT OF RECORDS TOGETHER WITH THE APPLICATION. SUBMIT THE APPLICATION AND ENCLOSURES TO THE STUDENT OFFICE.

Date <i>4.09.2014</i>	Student's signature <i>H#H</i>
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DEAN'S DECISION

<input checked="" type="checkbox"/> Accepted	or as corresponding studies	<input type="checkbox"/> Not accepted	or as corresponding studies
Reasons why study unit(s) cannot be accepted as corresponding studies.			
Date <i>9.9.14</i>	Dean's signature <i>Elm ML</i>	Decision number <i>C2.159</i>	

STUDENT OFFICE FILLS IN

Entered into study register/ Student informed of negative decision, date <i>10.9.14</i>	Study affairs officer's signature and clarification of signature <i>[Signature]</i>
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CLAIM FOR RECTIFICATION

The student is entitled to seek rectification the Dean's decision from the Board of Examiners within 14 days from the date the student has received information of the decision. The claim of rectification is submitted to the student office, which will pass it on to the Board of Examiners. A complaint on the decision of the Board of Examiners cannot be made.

App1-instructions

APPLICATION FOR CREDIT TRANSFER

CREDITS FROM CORRESPONDING STUDIES

Credit from corresponding studies is applicable when the student wants to substitute a study unit belonging to curriculum with a study unit completed earlier at a university of applied sciences. If the student has received financial aid for earlier studies, the credits received from the do not entitle to financial aid. The credit transfer is entered into study register with code M = complete d elsewhere. The student receives information of a positive decision through WinhaWille. The student office sends a negative decision to the student by mail.

STUDENT FILLS IN

Name	Heather Abrafi Agyapong	Student number	K1200650
Street address	Abventie 29-31 C 3713	Postcode and city	65200, Vaasg
Email	heatherabraf@yahoo.com	Telephone number	0466398682
Degree programme and group	International Business		KD13IB

HEAD OF DEPARTMENT FILLS IN

Code of study unit	Name of study unit in VAMK's study guide	Scope	Head of Dept's recommendation *	P = recommended E = not recommended
	1. Society and Entrepreneurship	(22)		
U	2. Entrepreneurship	3		P
Y	3. Company Establishment	2		P
Y	4. Corporate Social Responsibility	3+36w		P
U	5. Organisational Behavior	3		P
	6. Management and Leadership	3		E

8.9.2014

STUDENT FILLS IN INFORMATION OF STUDY UNIT COMPLETED EARLIER

Code of study unit	Name of study unit	Scope	Educational institute
	1. Planning an Enterprise	(9)	
	2. Group Performance: Business Plan	4	
	3. Introduction to Business Operations	4	
	4. Essay	1	
	5. Development Plan and Presentation	2	
	6. Group work: Group Learning Diary	1	

ENCLOSE A COPY OF THE EARLIER STUDY UNIT AND CREDIT WITH STUDY UNIT DESCRIPTION AND TRANSCRIPT OF RECORDS TOGETHER WITH THE APPLICATION. SUBMIT THE APPLICATION AND ENCLOSURES TO THE STUDENT OFFICE.

Date	4.09.2014	Student's signature	H#2
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DEAN'S DECISION

<input checked="" type="checkbox"/> Accepted	or as corresponding studies	<input checked="" type="checkbox"/> Not accepted	3 or as corresponding studies
Reasons why study unit(s) cannot be accepted as corresponding studies.			
Date	9.9.14	Dean's signature	Decision number

STUDENT OFFICE FILLS IN

Entered into study register/ Student informed of negative decision, date	Study affairs officer's signature and clarification of signature
10.9.14	

CLAIM FOR RECTIFICATION

The student is entitled to seek rectification the Dean's decision from the Board of Examiners within 14 days from the date the student has received information of the decision. The claim of rectification is submitted to the student office, which will pass it on to the Board of Examiners. A complaint on the decision of the Board of Examiners cannot be made.

App1-instructions

APPLICATION FOR CREDIT TRANSFER

CREDITS FROM CORRESPONDING STUDIES

Credit from corresponding studies is applicable when the student wants to substitute a study unit belonging to curriculum with a study unit completed earlier at a university of applied sciences. If the student has received financial aid for earlier studies, the credits received from the do not entitle to financial aid. The credit transfer is entered into study register with code M = completed elsewhere. The student receives information of a positive decision through WinhaWille. The student office sends a negative decision to the student by mail.

STUDENT FILLS IN

Name Heather Abrati Agaypong	Student number K1200650
Street address Ahventie 29-31 C 3713	Postcode and city 65200, Vaasa
Email heatherabrati@yahoo.com	Telephone number 0466398682
Degree programme and group International Business KD13IB	

STUDENT FILL IN INFORMATION OF STUDY UNIT APPLIED

HEAD OF DEPARTMENT FILLS IN

Code of study unit	Name of study unit in VAMK's study guide	Scope	Head of Dept's recommendation *	P = recommended E = not recommended
	1. Studies and Information Acquisition	3	8.9.2014 	P
	2. Methodology for Studies and Research	3		P
	3. Statistics	3		P
	4. Marketing-Mix Elements	3		P
	5. Optional Foreign Language (French)	3 cr		P
	6.			

STUDENT FILLS IN INFORMATION OF STUDY UNIT COMPLETED EARLIER

Code of study unit	Name of study unit	Scope	Educational institute
	1. Study Skills and Professional Development 1	1	
	2. Information Seeking	1	
	3. Basic of Statics	3	
	4. Marketing	3	
	5. French	3	
	6.		

ENCLOSE A COPY OF THE EARLIER STUDY UNIT AND CREDIT WITH STUDY UNIT DESCRIPTION AND TRANSCRIPT OF RECORDS TOGETHER WITH THE APPLICATION. SUBMIT THE APPLICATION AND ENCLOSURES TO THE STUDENT OFFICE.

Date 4.09.2014	Student's signature
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DEAN'S DECISION

<input checked="" type="checkbox"/> Accepted	or as corresponding studies	<input checked="" type="checkbox"/> Not accepted	or as corresponding studies
Reasons why study unit(s) cannot be accepted as corresponding studies.			
Date 9.9.14	Dean's signature	Decision number	

STUDENT OFFICE FILLS IN

Entered into study register/ Student informed of negative decision, date 10.9.14	Study affairs officer's signature and clarification of signature
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CLAIM FOR RECTIFICATION

The student is entitled to seek rectification the Dean's decision from the Board of Examiners within 14 days from the date the student has received information of the decision. The claim of rectification is submitted to the student office, which will pass it on to the Board of Examiners. A complaint on the decision of the Board of Examiners cannot be made.

App1-instructions