



PhD in Health Technologies
& Neuroscience

MSc & BSc in Biomedical
Sciences

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Lote 12, Fundação, 6230-298

SKILLS

- Proactive & Strategic Deals/
Opportunities Sourcing
- Startups Ecosystem
- Due Diligence
- Business Development
- Network (Academia, Healthcare,
Industry, Investors)
- Venture Capital & Venture Builder
World Connections
- Incubator & Accelerator ecosystem
- International Partnerships
- UX Design & User Experience
- Project/Product Management
- Evidence-based Medicine
- Scientific Research & Writing
- Clinical & Validation trials
- Quanti/Qualitative Data Collection
& Analysis
- Understand the basics of GDPR,
MDR and QMS

Patrícia Almeida Lindeza

Head of Regulatory and Validation Services at HealthTech Portugal

WORK EXPERIENCE

HEALTHTECH PORTUGAL | Portugal

June 2023-present

○ HEAD OF REGULATORY AND VALIDATION SERVICES

- Experience in corporate-startup collaboration and relationship management within startups/scaleup teams.
- Go-to-market, commercialisation and business model knowledge and experience
- Strategic thinking to make long-term plans that align with the overall goals of the organisation/project.
- Mapping and profiling stakeholders, identifying pain points, understanding workflows, finding the best areas for differentiation against competitors, tailoring value propositions.
- Engaged with a significant startup ecosystem.

KEY CONCEPTS: STARTUP & STAKEHOLDERS MAPPING & PROFILING | NEW BUSINESS OPPORTUNITIES | HEALTHY LIFESTYLE AND WELL-BEING

○ PROJECT AND OPERATIONS MANAGER

- Professional dealing with R&D projects, product development, innovation to different stakeholders.
- Manage multiple parallel projects with a data driven mindset and analytical skills.
- Experience in customer-centric approaches by understanding customer needs and preferences can drive strategic decisions that improve customer satisfaction.

KEY CONCEPTS: ACCELERATORS & INCUBATORS | PROJECTS DESIGN & VALIDATION | GROWTH & FUNDRAISING | INNOVATIVE SOLUTIONS | HEALTH TRENDS FOR BETTER LIFE

UPHILL, SA | Portugal

2021- May 2023

○ PRODUCT MANAGER

- Experience in support and guide the conceptualization and development of new product features according with the product vision.
- Experience in define, structure and conduct user/customer research to support and validate new product features, including qualitative methodologies of listening users and clients.
- Experience in research for data-driven decisions and to support product initiatives.

KEY CONCEPTS: PATIENT EXPERIENCE | PATIENT JOURNEY | AUTOMATIONS | PERSONALIZED MEDICINE | PATIENT-CENTERED CARE

○ PROJECT MANAGER

- Nurturing and establishing strong relationships with consortium partners.
- Ability to clearly and effectively communicate with team members, stakeholders, and other parties involved in the project.
- Ability to support national & international funding applications (PRR, Horizon, Eureka, EIT Health).
- Fully skilled on operational level: PowerPoint decks, pitching & auditorium engagement.

KEY CONCEPTS: CLINICAL PATHWAYS | VALUE-BASED HEALTHCARE | CHANGE MANAGEMENT | DIGITALIZATION | ARTIFICIAL INTELLIGENCE | FUTURE HOSPITALS



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LANGUAGES

- Portuguese: Native proficiency
- English: Fluent
- Spanish: Conversational

OUTSIDE INTERESTS

Creative Hobbies

- Cooking lover
- Pets and Nature
- Plants & Gardening
- Painting & Writing
- Two ways of traveling:
plane trips & reading

Physical Hobbies

- Basketball
(Senior Female Team)
- Running
- Cycling, Biking Tours
- Gym classes

PROFILE

Dynamic and innovative thinker with a strong foundation across diverse lifescience fields. Love to turn ideas into action and contribute to leverage the best solutions to the healthcare setting or to contribute directly or indirectly to people's health. Natural curiosity fuels a constant pursuit of novel solutions, integrating technology to meet present challenges while anticipating future needs. I'm passionate about building connections and environments where genuine interactions and collaborative networks drive growth and innovation to promote healthier lives worldwide.

EDUCATION

- PhD in Health Technologies & Neuroscience | University of Lisbon, Faculty of Medicine | Merck Sharp&Dohme Portugal | 2016-2022
- MSc in Biomedical Sciences, Final Mark 17/20 | University of Beira Interior | 2013-2015
- BSc in Biomedical Sciences, Final Mark 16/20 | Polytechnic Institute of Castelo Branco | 2008-2012

ADVANCED COURSES

- Robust Strategic Insights for Effective Clinical and Performance Evaluation in the Medical Device Industry (Freyr), 2023
- ISO 13485 - Quality management systems, 2022
- Qualitative Methods in Epidemiology (FMUL), 2020
- IBM SPSS Statistical (FMUL), 2020
- Qualitative Data Analysis with Nvivo12, 2017
- Bioentrepreneurship (IST), 2017
- Strategy and Organizational Development (IST), 2017
- Global Management Challenge (IST), 2017
- Strategy and Organizational Development (IST), 2017
- Economic Evaluation in Health (ENSP-UNL), 2017